

7th Annual Meeting of the Infrastructure Consortium for Africa (ICA)

Outcome Statement

Overview of the meeting

The 7th Annual Meeting of the Infrastructure Consortium for Africa (ICA) took place in Paris on 17th and 18th May 2011. Hosted by the Ministry of Foreign and European Affairs of France, the meeting was attended by senior representatives from ICA Members¹, African Union Commission (AUC), NEPAD Planning and Coordination Agency (NPCA), the Regional Economic Communities, national governments, private sector financiers and developers as well as representatives of the Arab Coordination Group and South Africa.

The ICA seeks to accelerate the development of Africa's infrastructure by advocating for increased investments by both public and private financiers, covering key infrastructure areas identified by the AUC and the G8 Action Plan (Power, Transport, Water and ICT), with a particular emphasis on regional infrastructure.

The theme of the 7th ICA Annual Meeting was **“Leveraging Private Sector Investment for Infrastructure in Africa”**. Advocating deepened collaboration and information sharing among all partners, in particular with the Private Sector, the tone for the meeting was set in the opening session by Mr. George Serre - Deputy General Director of Global affairs, Development and Partnerships, Ministry of Foreign and European Affairs, H.E. Dr. Elham Mahmoud Ahmed Ibrahim - Commissioner for Infrastructure and Energy, African Union Commission, and Mr. Bobby Pittman – Vice President for Infrastructure, Private Sector and Regional Integration at the African Development Bank.

In the following, African Stakeholders and ICA Members reported to the plenary the outcomes of their sessions on May 16 and the morning of May 17 before main sessions ensued, addressing the following topics in panels:

- Addressing the Infrastructure Development Challenge in Africa
- Legal and political conditions for private investment: Business environment and governance, legal security, availability of credible sectoral regulation mechanisms
- Financial conditions for private investments: Existence of hedging instruments, profitability, tariff policy
- The role of public partners: Negotiation capacity, procurement, contracts execution and follow up, participation in the maintenance

Conclusions and outcomes of the ICA Annual Meeting were drawn in the final session by Mr. Georges Serre – Deputy General Director of Global Affairs, Development and Partnership, Ministry of Foreign and European Affairs, and Mr. Alex Rugamba - Director Regional Integration, NEPAD and Trade, African Development Bank, which are highlighted in the following sections.

¹ G8 governments, the African Development Bank, the World Bank, the European Commission, the European Investment Bank, and the Development Bank of Southern Africa

Main Outcomes

1. **Participants reaffirmed the important role of the Infrastructure Consortium for Africa to help improve the lives and economic well-being of Africa's people** through encouraging, supporting and promoting increased investment in infrastructure in Africa. Total external financial commitments to African infrastructure projects rose by 40% to \$55 bn in 2010, with investment by ICA members alone also going up by 40% to US\$28bn. Investments by the private sector returned to pre-crisis levels. China has emerged to be the largest bilateral financier of African infrastructure. Arab Funds and Regional Development Banks have doubled their commitments. Financing of Regional Infrastructure has increased slightly. ICA Members have particularly increased their commitments to the Energy (up by nearly 60%) and Water Sectors (up by nearly 100%).

2. **There was consensus amongst members of Infrastructure Consortium for Africa to widen membership to G20 countries.** The light touch principle that underpins ICA membership should be retained. It was agreed that the ICA Secretariat would conduct outreach to G20 members ("reinforced outreach", "reshaping of mandate"), with support from the current G8/G20 Chair France, to define in more detail the expansion opportunities, including objectives and deliverables for an expanded ICA membership.

A coherent approach for collaboration and information sharing shall be envisaged. For specific proposals of interaction with the ICA Secretariat, the ICA shall be invited to join G20 discussion groups and processes, and could be included in the African Development Bank delegation to these meetings. In this regard, the next meeting of interest will be at the end of June 2011 (Conference on infrastructures on 29 June and G20 Development working meeting from 30 June to 2 July in Cape Town / South Africa), while the main processes of interest to feed in from an ICA perspective are the report of Multilateral development banks on infrastructures (an interim report should be sent to G20 members in June), and the work of the High-Level-Panel on infrastructures. It was further agreed that the ICA Secretariat would provide a short note for discussion in advance of the ICA Member's meeting that will be held in November 2011.

3. **African Stakeholders and ICA members reaffirmed their commitment to work together to support infrastructure development in line with African priorities.** Members of the Consortium welcomed the Presidential Infrastructure Champions Initiative (PICI) led by President Zuma of South Africa and the Institutional Architecture for Infrastructure Development in Africa (IAIDA), promoted by the African Union, as initiatives that are led by African stakeholders in support of the Programme for Infrastructure Development in Africa (PIDA). African Stakeholders reconfirmed their support to ICA platform as a whole and its underlying activities, and, in addition, the proposal for a G20 orientation of the ICA was welcomed. As another key message to the ICA, African stakeholders voiced their request that the ICA shall consider launching at least two regional flagship projects or programmes.

4. Members of ICA noted the call by African Stakeholders for enhanced support of NEPAD – IPPF (Infrastructure Project Preparation Facility hosted at AfDB) to help address the capacity challenges under regional projects, in particular as a contribution to the removal of barriers to attracting private investment.

5. In addition, ICA Members took note of a funding request presented by the African Development Bank for the "Africa Infrastructure Knowledge Program – AIKP",

previously the AICD, to support in closing the financial gap (40% of costs) under Phase 2 of the Program. The required funding under Phase 2 is particularly needed for the development of capacities in African National Statistics Institutes.

6. Following the thematic input from the sessions, **participants encouraged the ICA to scale up its work to enhance coordination amongst infrastructure financiers, planners and developers to help project sponsors and potential investors connect.** It was agreed that ICA should explore opportunities to produce useful actions in line with advice received in the sessions, e.g.

- 1) expand its overall work to offer a “market place” for project matching and to continue brokering of regional programmes (as championed by ICA Members) and knowledge, in particular to the Private Sector (“Clearing-house” approach for the ICA)
- 2) building on ICA’s work supporting enhanced project preparation coordination – such as an update of the ICA Project Preparation Guide - including a gap analysis for private sector products under the existing upstream facilities - and the continued promotion of the Tunnel of Funds Concept.
- 3) the increased use of ICA Sector Platforms (now for Energy, Transport and Water) and the ICA products developed for coordination and information sharing with the private sector,
- 4) providing the linkages between the enhancement of cross-border investments (as agreed in the ICA Business Plan), with
 - a. support to sponsors and stakeholders (capacity building in project preparation) to improve quality of projects
 - b. the inclusion of local private sector participants and domestic resources (e.g. Pension Funds),
- 5) The promotion of suitable project examples (private sector case studies, best practices) to create demonstration effects, and support the marketing of existing mitigation instruments, to improve the risk perception of private sector participants towards and in African infrastructure projects.

Progress in this area will be reported back at the Member’s meeting in November 2011.

Panel Discussion Outcomes

“Encouraging private sector investment in infrastructure in Africa”

In the Panel discussions, Participants noted that the African market place potentially offers high returns for investors who are looking for opportunities while diversifying their portfolios. Countries and regions on the Continent are taking very bold steps to scale up on infrastructure investments. It was recognized that the risks for investors are high, but that there are also high rewards if investment conditions are right. Panelists suggested **placing focus** on the following actions under three themes:

“Legal & political conditions for private investment: Business environment and governance, legal security, availability of credible sectoral regulation mechanisms”.

Panellists from the OECD, the Islamic Development Bank, the French Institute of International Legal Experts and APIX SA Agency Senegal outlined their views as follows:

- *Brokering political consensus and leadership to help facilitate investments.* The PICI was noted as way of addressing consensus and leadership to deliver regional projects, which could be scaled up to other priority regional projects.
- *Setting priorities for investment.* This has proved elusive in the past. But, efforts should be placed to make PIDA a success and ICA members should support PIDA implementation.
- *Demonstration effect for delivery of regional projects.* Targeted efforts should be placed on three or four investments that can provide demonstration effect and lessons learnt for delivery.
- Improving institutional and legal frameworks
- Providing effective dispute settlement procedures. Need to establish a developed codified contract law
- Being pragmatic in the promotion and selection of the most appropriate public-private partnership models (ie concession or public finance initiative)
- Drafting appropriate regulations
- *Promoting accountability and transparency in deal flows.* “Rules of the game” must be clear to attract quality investors.
- *Establishing regional approaches to regulation and enforcement.* This should build on national systems, providing indicators for investment and benchmarking against the standards required to facilitate investment (with lessons to be learnt from the Islamic Development Bank’s work in the MENA region).

“Financing conditions for private investment: existence of hedging instruments, profitability and tariff policy”, with panellists from MIGA, Proparco, AKFED (Aga Khan Group) and Macquarie Funds who voiced the following:

- *Enhance mechanisms to arbitrate fair deals that will address issues of profit versus risk for private sector investors in tariff policy debates with public sector*

- *Enhance effective coordination amongst quality investors on complex deals - also in the creation of demonstration effects - that will enable financial close more quickly.*
- *Enhance the quality and cooperation around project preparation for the private sector, also in view of better administration of long-term contracts among all partners*
- *Enhance mechanisms to increase access to long term loans for local currency to match to infrastructure deals, either through increased support to local banking systems (strengthening of the role of regional development banks), building on existing mechanisms to manage currency exchange risks.*
- *Develop mechanisms to tap countries with large domestic reserves to increase finance for African infrastructure*
- *Use innovative structuring of projects to address investor's needs and address structural risks, particularly commercial, currency and political risks – increased focus on risk mitigation instruments, blending etc.*
- *Create concepts of regional regulation for regional infrastructure, including capacity support for regional regulators and organization*
- *Allow Development banks and bilateral donors to provide direct financial support to public enterprises in charge of utilities.*

“The role of the public sector partners: negotiation capacity, procurement, contracts execution and follow up, participation in maintenance”.

Panellists from AES Africa Power Company, National Bureau for Water and Electricity of Morocco, Bolore Africa, France Electricity and the African Development Bank outlined the below needs for public sector partners to be aware of:

- *Develop appropriate procurement rules to encourage private sector participation and crowd in innovative proposals. An example was given by the European Commission (EUC): To enhance the impact of the EUC's grant aid contributions, the EUC is looking into opportunities for blending grants with loans, so that grants could be used to mitigate risks and attract public and private investors to countries or areas where they otherwise not go. A successful example is the EU Africa Infrastructure Trust Fund for regional infrastructure projects.*
- *Encourage greater connection between ‘design’, ‘build’ and ‘operation/maintenance’ in infrastructure investment contracts and focus on adequate risk sharing between different partners and well defined roles / contact persons.*
- *Further develop new structures to include the private sector in less favorable environments and for perceived “high risk sectors and countries”*
- *Focused capacity development to create effective institutions.* There is complex institutional architecture and weak public sector capacity to identify, design and supervise comprehensive regional infrastructure investments. Institutional arrangements need to be simplified and there is a need for a focused effort to build up core capacities and skills of regional bodies to promote and regulate projects with investors.
- *Promote sharing of knowledge and experience in Public Private Partnerships throughout the continent (South-South cooperation).*

Annex A: 7th ICA ANNUAL MEETING - LIST OF PARTICIPANTS

NOMS	PRENOMS	FONCTION	ORGANISME
ABDELWAHAB	Walid	Director, Infrastructure	Islamic Development Bank
ALZHRANI	Abdullah	Economic specialist	Saudi fund for development
ASZKLAR	Henry	Président	Africa Power Company
ATTA-MENSAH	Joseph	Directeur	COMESA, Regional Integration, Infrastructure and Trade division
AULAGNON	Véronique	Chargée de mission Task Force G8	Foreign Ministry France
BABA-MOUSSA	Aboubakari	Director for Infrastructure and energy	Commission de l'Union Africaine
BAH	Tahirou	Team Assistant	Secretariat of Infrastructure Consortium for Africa (ICA)
BAKHAREV	Sergey	Directeur Adjoint	MFA of Russia
BAPTISTA	Luis	Senior Corporate Planner	Banque Européenne d'Investissement
BARRAL	Jean-Pierre	Chef de Division Infrastructures et Mines	PROPARCO
BARRY	William	Vice Président Business Development	Contour Global
BAUER	Jean-François	Programme Leader	Programme for Infrastructure Development in Africa (PIDA)
BAXENDALE	Brian		Department for International Development
BEDOUCHA	Louis	Senior Business Development Officer	MIGA (Groupe Banque Mondiale)
BEN SAAD JEGHAM	Donia	Secretary	Secretariat of Infrastructure Consortium for Africa (ICA)
BERNARD	Carine	Adjointe au Chef de Bureau	Direction du Trésor
BERTOUT	Vincent	Assistant Equipe G8	MAEE
BEVILLE	Gilles	Chargé de mission	MAEE
BINEID	Eid	Senior Economist	Saudi fund for development
BIZIMANA	Gerard	Consultant	Secretariat of Infrastructure Consortium for Africa (ICA)
BLEITRACH	Virginie	Conseillère du Ministre	MAEE
BORD-LAURANS	Mathilde	Chef de Projet	Agence Française de Développement
BRUN	Xavier	Responsable de Pôle	MAEE
BRUNON-MEUNIER	Corinne	Directrice-Adjointe Afrique sub-saharienne	Agence Française de Développement
CANDIOTTI	François	Chargé de mission Afrique Sud-saharienne	Ministère de l'écologie, du développement durable, des transports et du logement
CARTER	Laurence	Directeur PPP Transaction Advisory Services	Société financière internationale (IFC)
DAHOU	Karim	Executive manager	OCDE
DAMAIS	Alain		Inspection Générale des Finances
DEEN	Adama	Head of Infrastructure Programs and Projects	NEPAD
DE PIERRIS	Luigi	Consultant	Banque Africaine de Développement
DE ROSEE	Yves	Head of secretariat	EU Africa Infrastructure Trust Fund
DIALLO	Amadou	Secretary general	West African power Pool (WAPP)
DIAW	Abdou	Responsable des partenariats public-privé-APIX	APIX-Agence de promotion des investissements et grands travaux
DIEFENTHAL	Stephan	Vice Président New Business Africa Infrastructure and Mining	DEG - Deutsche Investitions- und Entwicklungsgesellschaft, Germany
DUBOIS	Anaïs	Rédactrice en chef	Marchés tropicaux et méditerranéens
DUVAL	Stéphane	Senior Development Officer	Canadian International Development Agency
DUVE	Thomas	First Vice President	KfW Bankengruppe

ELSADIG	Abdalla	Directeur pour la coopération économique et le développement social	
ESCOTT	Vivien	Senior Counsellor Office of Canadian Executive Director	Canadian International Development Agency
FALL	Muhamet Bamba	Senior Underwriter	MIGA
FASSI FIHRI	Ali	Directeur Général	ONE/ONEP Office National de l'électricité du Maroc
FERNANDES CARDY	Peter	Infrastructure expert	ICA / Banque Africaine de Développement
FOLLAIN	Moncef	Conseiller du Ministre	MAEE
FRILET	Marc	Avocat et Secrétaire Général	Institut français des experts juridiques Internationaux (IFEJI)
GAUTIER	Philippe	Directeur	MEDEF international
GERAEDTS	Paulus	Head of Economic Development Division – Infrastructure, Trade and Regional Integration	European commission, Brussels
GIRARD	Sébastien	Responsable de Pôle	MAEE
GOLUBIEWSKI	Maciej	Regional desk for the horn of Africa (IGAD) East Africa and Indian ocean (IOC/COI)	Service Européen d'action extérieure
GROSCLAUDE	Jean-Yves	Directeur technique opérationnel	Agence Française de Développement
HASSAN	Mohamed Houssein	Coordinateur Secrétariat ICA	Secretariat of Infrastructure Consortium for Africa (ICA)
HELM	Alfred	Division Manager Private Sector Transactions	African Development Bank
HOESS	Sonja	Water financing expert	Secretariat of Infrastructure Consortium for Africa (ICA)
HOLTKOTTE	Andreas	Head of Division	KfW Bankengruppe
HUMBER	Jeffrey	Director, Africa Infrastructure Program	USAID
HUSSEIN	Karim	Conseiller Agricole	OCDE
IBRAHIM	Elham Mahmoud Ahmed	Commissaire aux Infrastructures et à l'énergie	Union Africaine
ISHIZUKA	Hideki	Director, Third Country Assistance Planning Division, International Cooperation Bureau	Ministry of foreign affairs of Japan
ISHIZUKA	Fumiaki	Representative, France Office	Japan International Cooperation Agency (JICA)
JOHNSTONE	Andrew	Managing Director	Managing Director
KAMARA	David	Director Transport and Telecom	Commission de la CEDEAO
KAMBANDA	Callixte	Spécialiste en infrastructure	Secretariat of Infrastructure Consortium for Africa (ICA)
KOKIL	Beejaye	Division manager, ESTA	Banque Africaine de Développement
KUNGU	Mwathi	Infrastructure Coordinator	InterGovernmental Authority on Développement (IGAD)
KUZWAYO	Royce	Directeur	NEPAD
LE COGUIC	Rima	Chef de projets énergie	Agence Française de Développement
LOMBE	Wilfred	Chief infrastructure and natural resources	Regional Integration, Infrastructure and Trade division
LORENZ	Stefanie	Advisor Water Sector	Federal Ministry for Economic Cooperation and Development (BMZ)
LORITZ	Jonathan	International Economist	US Department of the Treasury
LUCCIONI	Gabrielle	Chargée de mission	MAEE
MASOUNAVE	Annick	Journaliste	Groupe revue banque
MALIKI	Ashoke	Road Infrastructure and safety expert	Commission de la CEDEAO
MAKUMBE	Remigious	Director, Directorate of infrastructure and services	SADC Secretariat
MARANGONI	Luca	Administrateur Principal	Commission Européenne
MARECHAL	Louis	Chargé de mission	MAEE

MASSET	Christian	Directeur Général	MAEE
MATSUSHITA	Aoki	Deputy director, Planning and TICAD Process Division Africa Department	Japan International Cooperation Agency (JICA)
MATZ	Emmanuelle	Chef de Division Adjointe Infrastructure et Mines	PROPARCO
MBESHERUBUSA	Gilbert	Directeur	Banque Africaine de Développement
McCOUBREY	Andrew	Head Africa Regional Department	Department for International Development
McLOUGHLIN	Tim	Infrastructure Investor	PEI London
MELET	Eric	Directeur des Opérations	Bolloré Africa Logistics
MENSAH	Marianne	Regional Coordinator	Agence Française de Développement
MUZENDA	Dambudzo	Policy analyst	OCDE
MUBLILA	Maurice	Chef Statisticien	Banque Africaine de Développement
NDONG	Dominique	Coordonateur général des Grands Travaux-APIX	APIX-Agence de promotion des investissements et grands travaux
NIATY MOUANBA	Maurice	Consultant Transport Engineering Economics	Commission de l'Union Africaine
NJIE	Momodou	Acting Director Planning	Acting Director Planning
OLAYÉ	Ralph	Chef de division infrastructures régionales	Banque Africaine de Développement
PACAUT	Pascal	Directeur Division Environnement et Equipement	Agence Française de Développement
PEYRAUD	Matthieu	Chargé de mission G8-G20 auprès du Directeur Général	MAEE
PITTMAN	Bobby	Vice Président	Banque Africaine de Développement
POIROTTE	Ludovic	Database & Website Administrator	European Investment Bank
POUILLÈS-DUPLAIX	André	Directeur adjoint du Département Technique Opérationnel	Agence Française de Développement
RIES	Alain	Directeur Adjoint Division Environnement et Equipement	Agence Française de Développement
RIGOUZZO	Luc	Directeur du cabinet du Ministre	MAEE
RIOUX	Rémy	Sous-directeur-Direction Affaires financières multilatérales et développement	Ministère des Finances
RUETTIGERS	Heike	Head of Porfolio Management and Policy Division, ACP-IF	Banque Européenne d'Investissement
RUGAMBA	Alex	Directeur I	Banque Africaine de Développement
SAGHIR	Jamal	Director	Banque Mondiale
SAKASHITA	Yuko	UEMOA Infrastructure Advisor	JICA-UEMOA
SAUNDERS	Les	Assistant Director	NEPAD
SEAM	Sujiro	Sous Directeur	MAEE
SELLIER	Emmanuel	Directeur adjoint Département Afrique-Accès à l'énergie	EDF International
SERRE	Georges	Directeur Général adjoint DGM	MAEE
SHEPPARD	Nick	Communication consultants	Secretariat of Infrastructure Consortium for Africa (ICA)
SHOJI	Hitoshi	Chief representative, France Office	Japan International Cooperation Agency (JICA)
SHOKUNBI	Olumuyiwa	Program Officer	Commission de la CEDEAO
SIBANDA	Thenjiwe	Chief Executive Officer, COMESA Infrastructure Fund	COMESA Secretariat
SPITZER	Hanno	Regional Development Policy, Africa	Federal Ministry for Economic Cooperation and Development (BMZ)
STUART	Patrick	International Economist	US Department of the Treasury
TAKODJOU	Jonas	Chef de Service Infrastructures	CEEAC/ECCAS

TAMBO	Ichiro	Executive Advisor to the Director General Africa Department	Japan International Cooperation Agency (JICA)
TELLA	Abel Didier	Secrétaire Général	UPDEA
THIEBAUD	Philippe	Directeur	MAEE
TILEMANN	Bernhard Peter	Advisor ICA Coordinator	Secretariat of Infrastructure Consortium for Africa (ICA)
TILLIE	Alexis	Division Environnement et Equipement	Agence Française de Développement
TOKUORI	Tomomi	JICA Expert	Japan International Cooperation Agency (JICA)
TOMASI	Serge	Directeur	MAEE
TRAORE	Bamory	Spécialiste en Chef Coordonnateur du NEPAD IPPF	Banque Africaine de Développement
VIARD	Etienne	Directeur Général	PROPARCO
VIDEAU	Bernard	Adjoint au sous-directeur des échanges internationaux	Ministère de l'écologie, du développement durable, des transports et du logement
VINCIGUERRA	Jean Louis	Senior financial advisor	Aga Khan fund for economic development (AKFED)
WADA	Momoko	Institutional/Financial expert	Secretariat of Infrastructure Consortium for Africa (ICA)
WINPENNY	James	Consultant	Wychwood Economic Consulting Ltd
WRAY	Alistair	Senior Infrastructure expert	Banque Européenne d'Investissement
ZAKHAROV	Igor	Technical Assistant	West African power Pool (WAPP)
ZARGES	Winfried	Manager Water and Infrastructure GIZ AU Office Sector	GIZ

Annex B: 7th ICA ANNUAL MEETING – Agenda



7th annual Meeting of the Infrastructure Consortium for Africa (ICA) (Ministerial Conference Center, 27 rue de la convention, 75015 Paris)
17-18 May 2011

Working languages: French and English (Interpretation is available)

= Final Agenda =

Tuesday May 17, 2011

= The 7th annual Meeting of the ICA: plenary session =

13:30-14:00 : Registration of participants (60 people)

14:00- 14:40 : Welcome Remarks and Introduction

- Intervention of Mr. George Serre, Deputy General Director of Global affairs, Development and Partnerships, Ministry of Foreign and European Affairs
- Intervention of Dr. Elham Mahmoud Ahmed IBRAHIM, Commissioner for infrastructures and energy, Commission of the African Union
- Intervention of Mr. Bobby Pittman, Vice-president for infrastructures, private sector and regional integration, African Development Bank

14:40-15:10 : Report of African Stakeholders and ICA members to the plenary session

15:10 -15:30 : Coffee Break

15:30 – 17:30 : *Session 2-* Addressing the Infrastructures development challenge in Africa

- Presentation of the French presidency of the G8/G20 (*Directorate-General of the Treasury, Ministry of economy, finances and industry*)
- Update on the progress report of AICD studies- Africa Infrastructure Knowledge Program and of phase II (*World Bank or African Development Bank*).
- Principal challenges of regional infrastructure development by Alex Rugamba, Director of regional integration and trade, African Development Bank.

19:00-21:00 : Cocktail (120 people)



= The 7th annual Meeting of the ICA: plenary session =

Wednesday May 18, 2011

9:00-11:00 : *Session 3* : **“Legal and political conditions for private investment : Business environment and governance, legal security, availability of credible sectoral regulation mechanisms ”**

- Chair Person /moderator : Mr. Sujiro Seam, Deputy Director of food security and economic development, Ministry of Foreign and European Affairs.
 - Mr. Walid Abdelwahab, Director of infrastructures, Islamic bank of Development
 - Mr. Karim Dahou, executive manager, NEPAD-OECD Africa investment Initiative
 - Mr. Marc Frilet, Secretary General of the French Institute of International Legal Experts
 - Mr. Dominique Ndong, General Coordinator for large-scale constructions, APIX SA Agency, Senegal

11:00-11:15 : Coffee Break

11:15-13:15 : *Session 4* **“Financial conditions for private investment : existence of hedging instruments, profitability, tariff policy)”**

Chair Person/ Moderator: Mr. Bobby Pittman, Vice-president for infrastructures, private sector and regional integration, African Development Bank

Participants :

- Mr. Louis Bedoucha, Senior Business Development Officer, Multilateral Development Guarantee Agency (MIGA)
- Mr. Andrew Johnstone, Managing Director, African infrastructure investment managers
- Mr. Etienne Viard, General Director of PROPARCO
- Mr. Jean-Louis Vinciguiera, Senior financial adviser, Aga Khan Funds for economic development (AKFED)
- Representative of the private sector

13:15 – 14:45 : Lunch (120 people)



14:45 – 16:45 : *Session 5* “the role of the public partners: negotiation capacity, procurement, contracts execution and follow up, participation in the maintenance”

Chair Person/Moderator :

Mr. Jean-Yves Grosclaude, Director of technical operations, French Agency of Development

Participants :

- Mr. Ali Fassi Fihri, General Director, Office National de l’Electricité / Office National de l’Eau of Morocco (ONE/ONEP)
- Mr. Emmanuel Sellier, Deputy Director, International Development Directorate, Electricité de France,
- Mr. Bamory Traore, Chief Specialist for the Facilitation and Preparation of infrastructure projects, NEPAD (NEPAD- IPPF), African Development Bank
- Representative from private sector

16:45 – 17:00 : Coffee Break

17:00-18:00 : Conclusion by Mr. George Serre, Deputy General Director of Global affairs, Development and Partnerships, Ministry of Foreign and European Affairs, and Mr. Alex Rugamba, Director of regional integration and trade, African Development Bank:

- Summary of the results of the debates and the way forward.
- Presentation for the press release.