

Accelerating access to water and sanitation:
scaling up private-sector participation
SUB-SAHARAN AFRICA



SPEAKER BIOGRAPHIES



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Ariel MOSHKOVITZ, General Manager Miya EMEA & Technologies. Prior to joining Miya in January 2007, Ariel was Vice-President for Marketing at Msystems, a vendor of flash-based products. Ariel also served as Bluetooth Business Manager at Texas Instruments as Responsible for Worldwide Sales, Marketing and Business Development of TI's Bluetooth business. Ariel worked for 10 years at Comverse Technology, a leading vendor of enhanced services for wireless operators. His roles included senior managerial, marketing, sales, R&D and account management in various divisions in Comverse Technology. Ariel holds a bachelor degree in Mathematics, Physics and Computer studies from the Hebrew University of Jerusalem and an MBA from Bar-Ilan University.



Bai-Mass TAAL, First Executive Secretary of the African Minister Council on Water (AMCOW). Bai-Mass is an Environment and Water Specialist and has served as a Cabinet Minister in his country, The Gambia: as Secretary of State for Fisheries, Natural Resources and the Environment and later as Secretary of State for Fisheries and Water Resources. Bai-Mass has had an illustrious record in national and international civil service arenas, including the United Nations where he worked as Senior Programme Officer/Chief of Forest and other Ecosystems/Task Manager (Biodiversity Programme) and finally as Head of Interagency and Intergovernmental Processes at the United Nations Environment Programme (UNEP). Bai-Mass brings to AMCOW a formidable combination of skills in diplomacy, policy formulation, partnership building, programme development and management, resource mobilization, capacity building, and institution management that has helped position the organization to effectively tackle its mandate as a Specialized Technical Committee.



Basile EBAH, CEO, SODECI (Société de distribution d'eau de la Côte d'Ivoire). Prior to being appointed CEO in 2006, Basil worked as Deputy Chief Executive for SODECI in charge of Corporate and Technical Strategy. Basil coordinated SODECI Operational activities notably in Abidjan, leading the effort in all key thematics from logistics to sanitation. Basile is also the key contact person for relations with Civil Servants and Government Ministries in the water industry. Basil is an engineer and graduated from l'Ecole Nationale des Ponts et Chaussées de Paris. David is in charge of leading 1200 employees



Betty BIGOMBE, Uganda Water Minister, appointed Deputy Minister Office of the Prime Minister 1986, Betty Bigombe is one of the first three women ministers in the NRM government; in 1988 she was appointed Minister of State for pacification of the north and north eastern Uganda, tasked by President Museveni to end the war. Key to the peace process in Uganda, she then joined The World Bank as a Senior Social Scientist with the Post-Conflict Unit and finally the Bank's Social Protection and Human Development Unit. Ms. Bigombe was key in ending both the Uganda/Sudan War and the war with the Lord's Resistance Army that went on until 2006 in Uganda. Betty Bigombe holds a BA degree from Makerere University, Kampala and a Masters degree in Public Administration and Public Policy from the Kennedy School of Government, Harvard University. She has co-authored several articles on post conflict peace building and the impact of war on women and children.



Brice Lodugnon is a Director with Emerging Capital Partners based in and running the Abidjan (Cote d'Ivoire) office where he covers the West African region, exclusive of Nigeria. Brice possesses a decade of experience originating and executing private equity transactions in West, Central and North Africa in a variety of industries, including telecoms, Agri-business, transportation, consumer goods, financial services and utilities. Most recently, Brice led the team which managed the acquisition of the Finagestion group, a leading player in water and electricity services in West Africa; Finagestion, through its affiliates, caters services to 1 million of water customers and 1.1 million electricity clients in Cote d'Ivoire and Senegal. It also owns and operates a 320 MW gas fired thermal plant (CIPREL) in Abidjan, Cote d'Ivoire. Brice spent a substantial portion of his time on Finagestion where he is in charge of projects and strategic initiatives. A chemical engineer initially trained at Ecole Centrale de Lille (France), Mr Lodugnon holds a MSc in Mineral Economics from the Colorado School of Mines (Golden, CO) and MSc in Petroleum Economics from the IFP – School (Paris, France) Brice Lodugnon currently sits on the Boards of Thunnus Overseas Group (Tuna processing), NSIA Group (Insurance), ORAGROUP (Banking) and Finagestion.



Calvince ODERA is a Business Development Manager in charge of the 'Maji ni Maisha' ("water is life") initiative. The initiative in Partnership with The Water and Sanitation Program (WSP) and K-Rep Bank Limited, a Kenyan privately owned commercial bank, is implementing small piped water systems in Rural and Peri-Urban areas in Kenya. Under Mr. Odera's leadership, 27 community water projects have benefitted from commercial loan and an additional 15 are scheduled before December 2012. Mr. Odera has a background in Rural/ Peri-Urban Water Scheme Management and Financing, Business Planning for Rural/Peri-Urban Water Utilities, Community Social Dynamics and Public-Private Partnerships. Prior to joining K-Rep Bank, Mr. Odera has also worked with a Local NGO in Kenya, as the Head of Credit for Water Department - focusing on improving the performance of community water systems through access to commercial financing. He is a Kenyan national, and holds a PGD in project Management and a BSc in Water and Environmental Engineering from Jomo Kenyatta University of Agriculture and Technology.



Christophe LEGER is a hydro geological engineer from Polytech'Orléans with a post graduate degree (DESS) in Company Managing. As an expatriate scientist and project Manager with BRGM and ANTEA, he has carried out numerous projects, funded by AFD, iSDB, KfW, OPEC, geared towards supplying drinking water with hand-pumps and standpipes in West Africa rural areas. In 2008, Christophe Leger joined Vergnet Hydro as their Technical and Development Manager. He is in charge of designing new products and business models for drinking water supply that are adapted to remote areas in developing countries. The search for sustainable solutions in the field of small potable water piped schemes is part of his role and responsibilities.



David Bot Ba NJOCK is an Investment Officer in the Public Private Partnership (PPP) Transaction Advisory Department of IFC. David Bot Ba Njock has been working on PPP transactions in Eastern Europe, Africa and Latin America and the Caribbean for the past five years. He is currently implementing projects in Water, Transport and Renewable Energy in the Caribbean.

In 2010, David Bot Ba Njock executed and successfully closed the first rural water PPP Transaction executed by IFC in Africa - Uganda Small Scale Water Project. Prior to joining IFC, David acquired extensive experience in PPPs in the private sector and was with Veolia Water where he was part of the Africa M&A team. David is a French and Cameroon National, and holds an MBA in Finance and a Master in Physics.

Diene FAYE est présentement le Directeur de l'Hydraulique Rurale, DHR, au Sénégal ; il est Ingénieur en Génie Civil et est Diplômé de l' Ecole Polytechnique de Thiès(Sénégal) ; il a été Directeur de l'Exploitation et de la Maintenance des forages ruraux du Sénégal ; il a conçu et coordonné plusieurs projets d'alimentation en eau du Sénégal aussi bien au niveau Rural qu'au niveau urbain; il a coordonné également plusieurs dossiers et a conduit plusieurs négociations tendant à la Mobilisation des ressources financières pour le financement des projets d'alimentation en eau au Sénégal auprès de bailleurs de fonds et institutions multilatérales et bilatérales ; il a une expérience de plus de 30 ans dans le secteur de l'hydraulique.



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Edouard PERARD, PPIAF a French national is the Water Coordinator of the Public Private Infrastructure Advisory Facility at the World Bank. Edouard Perard is an Economist specialized in water supply/sanitation and private sector participation in infrastructure. Before joining the World Bank in 2008, he worked for the Organisation for Economic Cooperation and Development (OECD) in Paris and at the Yale School of Forestry and Environmental Studies focusing on public-private partnerships and regulatory reforms in the water sector in the Middle East, Africa and the United States. Edouard Perard holds a PhD in Economics and a Masters degree in Finance from the Institut d'Etudes Politiques de Paris (Sciences Po).



Elan CUSIAC-BARR joined IFC's Advisory Services in Public Private Partnerships in 2010 as a Senior Investment Officer based in Dakar. Prior to joining IFC, Elan was a Principal with CPCS Transcom and spent 10 years advising on infrastructure PPP mandates in Africa, the Middle East and Asia. More recently, Elan worked for KPMG Corporate Finance in London leading public and private side PPP advisory engagements in the UK, Middle East and CIS.



Emmanuel NYIRINKINDI, a Ugandan National is the Manager for IFC's Public Private Partnerships Advisory Services for Africa. Emmanuel and his team (C3P) provide advisory services to African Governments in order to enable them to procure Public-Private Partnerships (PPPs) through competitive bidding processes. Emmanuel joined The IFC in 2006 as a Senior Investment Officer in the Johannesburg Office. Prior to joining IFC, Emmanuel worked for the Government of Uganda Ministry of Finance where he was responsible for the introduction of PPPs in the electricity and railway sectors, Emmanuel also coordinated legal and regulatory reforms in the basic infrastructure sectors. Emmanuel previously worked in the petroleum products industry in Uganda and with Makerere University's Faculty of Commerce. Emmanuel holds an MBA from the University of Kansas and a Bachelor of Commerce degree from Makerere University, Kampala.

Eng. Felix Twinomucunguzi has ten years working experience in the Water and Sanitation Sector in Uganda. He has worked under the Reform of the Urban Water Project and Water Development Projects in Urban and Rural Settings. He is currently Project Manager for the Water and Sanitation Development Facility covering the Central Region of Uganda.

He holds an MSc. Resources Engineering (Karlsruhe Universität, Germany), Masters in Management Studies, Project Planning and Management (Uganda Management Institute) and Bsc. Civil Engineering (Makerere University, Uganda).



Gary L STOUT has more than 30 years' experience in Engineering, Project Management, Development Planning, Monitoring and Evaluation. Gary's experience also includes natural resources management, Utility management and Infrastructure development. Gary is a retired United States Army Ranger with 23 years of Service to humanity and has spent 10+ plus years with the Department of State. Gary has worked and lived around the world with several national and international organizations, NGOs and donor agencies. These include European Union, DFID, World Bank, CIDA, Save the Children, Aga Khan Foundation, UNFPA, BAIF, SEWA, UNIFEM, XIM, KfW, ADB, USAID and IIMs providing leadership, guidance and results. He brings a world of experience and unique outlook on many of the issues facing PPP's on 5 different continents.



Germain SOSSOU, Central Director for Operations in charge of Regional Directions for the Société Dahoméenne d'Electricité et d'Eau (SDEE). Electrotechnician Engineer by background, he joined SDEE after passing his engineering degree and was in charge of water and energy for the Cotonou Area. Germain was then appointed Deputy Operations Head at Porto Novo. In 1972, he became Operations Head for Zou-Collines Departments in Benin. Germain built a highly technical career at SDEE from Operations Regional Director to Central Director for Operations in charge of Regional Directions.



Guillaume GILLES, 46 years old, French, has an outstanding 18 years international experience in the development and operation of water and waste water PPP projects throughout the world. During his 17 years career in Veolia Water, Guillaume Gilles covered a wide range of management positions from local operational and managerial responsibilities on a water contract in France to senior executive and development responsibilities in Eastern Europe, Central Asia, North Africa, Latin America and Southern Europe. After having managed for Veolia Water the acquisition of the Rabat concessionary company, Guillaume Gilles was appointed CEO of Redal, the concessionary company in charge of the public services of electricity distribution, water distribution and waste water collection and treatment for the capital city of Morocco (2 million inhabitants served - 2 000 employees). Mr. GILLES was then appointed as board member of Proactiva, the dedicated JV Company incorporated between Veolia Environnement and FCC to develop water, waste water and solid waste projects in Latin America. Then Guillaume was appointed as the CEO of Southern Europe Area for Veolia Water having the overall development and P&L responsibilities for Spain, Italy, Portugal and Greece. Guillaume Gilles quit Veolia Water and joined Bryan Garnier Principal Investments in June 2011 as Managing Director for developing Bryan Garnier's water initiative. Guillaume Gilles graduated as engineer from Mines Paris.



Jan G. Janssens, After fifteen year of service, Mr. Janssens retired in 2008 from the World Bank. He is presently Managing Director of JJC Advisory Services, a Switzerland-based consultancy firm. His main area of expertise is strategic advice and capacity building on water sector institutional reform, water utility development and public-private partnerships (PPPs). Mr. Janssens has over 35 years of professional experience in the water and sanitation sector, and in projects carried out for the main International Finance Institutions, including the World Bank, the European Investment Bank, and, local actors (governments, public or private operators). He has led numerous projects and advisory work in PPPs in water infrastructure, and has worked in Sub Sahara Africa, Northern Africa and Middle East, and Asia Regions. He is currently consultant to the Infrastructure Consortium for Africa (ICA).



Jaehyang SO Ms. Jaehyang So is Manager of the Water and Sanitation Program (WSP), a multi-donor partnership administered by the World Bank to support poor people in obtaining affordable, safe, and sustainable access to water and sanitation services. Under Ms. So's leadership, WSP designed and is implementing a results based program in its 24 focus countries and globally. Ms. So has a background in urban service delivery, utilities and corporate restructuring, and public-private partnerships. Ms. So has focused on improving the performance of service providers, utilities, and local governments in the World Bank's programs in Eastern and Central Europe, East Asia, and South Asia. Ms. So has also worked on the World Bank's corporate strategy and corporate risk management development. Ms. So led the team preparing the World Bank Group's Sustainable Infrastructure Action Plan and contributed to INFRA, the World Bank Group's response to the global economic crisis. Prior to joining the Bank, Ms. So was with Monitor Company in Cambridge, Massachusetts, where she advised Fortune 100 level companies on corporate strategy issues in the United States, Canada, Europe, and Japan. She is a Korean national, and holds an MBA and a BA in Economics from Stanford University.



Jane JAMIESON, IFC is a Senior Industry Specialist in the IFC's Public Private Partnerships in Advisory Services Department which supports Government clients on the develop and procure Public-Private Partnerships (PPPs). Jane joined IFC from the UK Department for International development where she lead DFID's support to private sector participation in infrastructure and delivered water sector programmes in Central Asia, China and Guyana. Jane, a chartered civil engineer, previously work for the consulting engineering firm Halcrow as a project engineer and manager of a wide range of water resources project in the UK, Asia and Latin America. She hold Master's degrees in engineering from the University of Southampton, UK and Ecole Nationale du Génie de l'Eau et de l'Environnement de Strasbourg, France.



Jean-Pierre MAS is a Civil Engineer with 27 years of experience in the management of water and sanitation utilities as well as multidisciplinary projects. He managed various utilities and projects in Africa, South Asia, Latin America and France. In particular he headed the SUEZ ENVIRONNEMENT team in the management contract with Johannesburg Water between 2001 and 2006, driving the operational and financial turnaround of the utility created in 2001. As Executive Vice President Africa, Jean-Pierre MAS is developing and managing the SUEZ ENVIRONNEMENT activities in Sub-Saharan Africa, in particular the assistance contract to SDE (Sénégal) and SODECI (Côte d'Ivoire).



Jemima SY, Senior Water and Sanitation Specialist Global Business Area Leader for Domestic Private Sector Participation; Water and Sanitation Program – World Bank. Jemima Sy is the global business leader for WSP's initiative on domestic private sector participation. The Water and Sanitation Program is a multi-donor partnership administered by the World Bank to support poor people in obtaining affordable, safe, and sustainable access to water and sanitation services. Jemima oversees initiatives covering 16 countries on private sector development where multi-disciplinary teams work on three main areas of support: public-private partnerships, market finance and developing sanitation and water markets. A lawyer by training, Jemima has over 10 years' experience managing water and sanitation initiatives through local private sector participation. She advises Governments on regulatory reforms and privately driven performance improvement programs and is involved in developing long-term commercial financing for water and sanitation in Asia and in Africa.



Malak Draz RUIZ DE VELASCO, ifc, has 5 years of international project finance experience. She has worked on advisory mandates in Egypt, Morocco, Lebanon, West Bank and Niger pertaining primarily to the Transport, Power, Solid Waste, Health and Water & Wastewater sectors. She has specifically worked on the award-winning New Cairo Wastewater Treatment Plant as well as the successful signing of two university hospitals in Alexandria. Before joining IFC, Malak worked in the finance, construction and insurance sectors in Egypt, Spain and Mexico. Malak joined IFC's Public-Private Partnerships Advisory Group in 2007 covering the Middle East and North Africa region with ad-hoc cross regional support. Malak is an Egyptian/Spanish national, speaks fluently Arabic, French, Spanish and English and has significant experience in all aspects of infrastructure advisory transactions including financial analysis, structuring, marketing, and drafting of the bidding documents as well as supporting clients in the structuring, decision making and bidding processes throughout the transaction.



Luigi De PIERRIS, African Development Bank (AfDB) Luigi works on the Initiative for Risk Mitigation in Africa (IRMA) at the African Development Bank in Tunis. He has an extensive experience in Project Financing and Public-Private Partnerships. As an independent consultant, Luigi has completed several advisory assignments, for institutions such as the Port Authority of Venice, the Intesa San Paolo Banking Group, Terna, and the Autonomous Province of Trento. From 2006 to 2010 Luigi has been Adjunct Professor of Project Financing and Public Private Partnerships at the Federico II University of Naples. Luigi has a background in banking: he has been Country Representative in Italy for the Public Finance activities of Eurohypo AG (2006/2008), Managing Director and Head of Public Finance Italy at ABN Amro Bank 2004/2005), and Cadre de

Direction at the Project Finance Department of Banque Paribas in Paris (1996/2000). Furthermore, from 2000 to 2003 Luigi has been Chief Executive of the Taskforce of the Ministry of Finance of the Republic of Italy on Project Financing and Public Private Partnerships. Luigi graduated "Magna cum Laude" in Economics (Discipline Economiche e Sociali) at the Bocconi University in Milan.



Mamadou DIA, CEO, SDE - Sénégalaise Des Eaux - Senegal national champion in water distribution. Mamadou Dia graduated with an hydro engeneering degree in 1977 and a Management degree from HEC Paris. Mamadou Dia joined SDE in 1977 and held several management positions from Operations Director to Deputy Chief Executive Officer until his appointment as Chief Executive Officer in November 2006. Mamadou Dia was President of the African Water Society, the leading water society in Africa. Mamadou Dia is also Mayor of Demette since March 2009.



Martijn PROOS is a Senior Investment Adviser at Frontier Markets Fund Managers (FMFM), a division of Standard Bank Plc. FMFM is the fund manager of the Emerging Africa Infrastructure Fund (EAIF)

and provider of management services to GuarantCo. EAIF was established in January 2002 and is currently a USD 705 million debt fund. EAIF is a Public Private Partnership able to provide longterm USD or EUR denominated debt or mezzanine finance on commercial terms to finance the construction and development of private infrastructure in 47 countries across sub-Saharan Africa. Martijn joined FMFM in July 2008 after having worked at FMO, the Dutch development finance company. Prior to FMO, he was with T-Mobile and Tebodin Consultants & Engineers where he worked on infrastructure projects worldwide in various advisory and project finance roles. Martijn holds an MSc in Business Administration from Nyenrode Business University, the Netherlands.



Matar FALL, Lead Water and Sanitation Specialist, The World Bank. Matar Fall is a Senegalese national who joined the World Bank in 1993. His current position is Lead Water and Sanitation Specialist in the Africa Region Sustainable Development (SD) Department. Matar has an extensive experience in the Water and Sanitation sector. He has led the preparation and implementation of highly successful water sector reforms in Western and central Africa, including projects in Senegal, Niger and Burkina Faso. From 2007 to 2009, he worked in the Bank's Water Anchor Unit and led two flagship studies on: Water Public-Private-Partnerships in Western and Central Sub-Saharan Africa and (ii) a Roadmap of Guiding Principles for Successful Urban Water Reforms. Matar holds a Masters Degree in Water.



Nicolas SOUCHE is a Senior Investment Officer in the Infrastructure Africa team of IFC. He is based in Dakar, and focuses mainly on West African countries. Nicolas is currently involved in a number of flagship transactions in the transportation, power and utilities (in particular water) sectors. Prior to joining IFC, Nicolas worked for a commercial bank in London, Rome and Paris, where he spent 15 years advising private sector companies and governments on, and arranging financing for, a number of high profile infrastructure projects, predominantly under Public Private Partnerships. Nicolas is a French national, and holds a BA in Economics and a MSc in Finance from Sciences-Po University in Paris.



Nico SAPORITI has 15 years of professional experience working in different functions in the water sector: as a technical consultant advising UK water utilities on water distribution and leakage management projects, as an international investor acquiring stakes in water utilities in Italy, UK, Spain, Mexico and Southern Africa, as a multilateral lender, working for the World Bank in Latin America, and most recently as financial advisor working for IFC in water transactions in Serbia, Madagascar, Pakistan and the Caribbean. He holds an MBA from IMD, a Certificate in Financial Engineering from the Swiss Finance Institute and is a graduate in Civil Engineering from the Politecnico di Milano University, in Italy.



Ousman GAJIGO, BAD, est économiste au département de la statistique et de la recherche de la Banque africaine de développement. Avant son entrée à la BAD en 2010, il a travaillé à l'Institut de la terre de l'université de Columbia et à la Banque Mondiale. Il est titulaire d'un Doctorat en économie du développement de l'université de Wisconsin-Madison. Ousman GAJigo travaille actuellement au sein de l'unité qui évalue les résultats de développement et l'additionalité des opérations du secteur privé de la BAD dans tous les secteurs.



Dr Patrick DORVIL, Senior Water Sector Expert European Investment Bank (EIB) Dr Patrick Dorvil has been working as economist in the “water and environment” sector at the European Investment Bank since 2008. His main duty is to carry out the due diligence work for water and solid waste projects both within and outside the European Union. Before joining the Bank, he worked as a consultant engineer for a number of German consulting firms in a variety of countries. Dorvil studied civil engineering and economics in Germany and Switzerland, respectively.



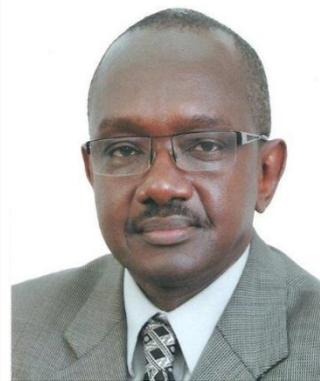
Patrick A. MULLEN, IFC, is the Principal Water and Sanitation Specialist for the IFC. He is the water industry specialist responsible for IFC’s global water sector investments. As a senior civil/environmental engineer, Patrick Mullen has over 25 years of experience in international water and sanitation, including emerging markets in Africa, Middle East, Europe, Caribbean, Asia, and Latin America. His expertise includes design build/EPC, BOOT/concession and PPPs in the international water/wastewater sector. He worked in water/wastewater master plans, integrated water resource planning and economic water sector studies including capital/O&M costs, investment programs, and financial rate/tariff studies. He has over 10 years experience working in the African water sector. Prior to IFC, Mr. Mullen was Business Unit Leader for Montgomery Watson Harza and Technical Director, Water Supply and Sanitation Division for Louis Berger International in Paris. He has a BS in Civil Engineering, a BA in Government /International Studies and an MS in Environmental Engineering from the University of Notre Dame in the USA.



Philippe THIEL Started his career in Duminvest, Real Estate Development Branch of Lyonnaise des Eaux Group in 1991, as Treasurer then as Financial Controller for 6 years. #As Financial Controller of Lyonnaise Communications (TV, Internet and Phone via Cable Networks), Philippe was in charge of regional offices and consolidated business plans for the Company for 3 years. Philippe moved to Ondeo (Suez Environnement) in 2000, to take the responsibility of Finance and Administration of Headquarters, and then he joined Internal Audit Department in 2004 where he participated to and conducted Audit Missions for Suez Environnement in Water and Waste Management sectors. During this assignment Philippe also coordinated the Suez Environnement Internal Audit Network for the implementation of the Sarbanes-Oaxley Compliance Program. In 2008, Philippe joined Degrémont as BOT Business Manager. His areas of responsibilities include BOT contracts under operation (in Slovenia and in Jordan) for which he conducted renegotiations and refinancing, and projects development mainly in Africa (Egypt, South Africa, Namibia, Morocco). Graduate (Master) of the University of Bordeaux and of the University of Strasbourg in Management and Business Administration (IAE).



Sameer MITHAL is the Chief Development Officer at WaterHealth International (WHI) based in New York and has been with the company since 2009. In his role as Chief Development Officer for WHI, Mr. Mithal leads the company's global business development initiatives as well as managing operations in Africa and Bangladesh. During his time with WHI, he has been responsible for the company's expansion into three new countries (Nigeria, Liberia and Bangladesh). In Bangladesh, he negotiated a Joint Venture between WaterHealth, the IFC, and AK Khan Group of Companies which resulted in the market launch of the company's initiatives in that country. He also structured the innovative "Safe Water for Africa" partnership in collaboration with The Coca-Cola Africa Foundation, Diageo and IFC to rapidly scale the deployment of WHI's unique model to offer safe drinking water to countries in the African continent. Prior to joining WaterHealth International, Mr. Mithal was a Senior Principal with IBB Consulting Group focused on strategy, new product definition and business development opportunities for companies in the cable, media and communications industries. Mr. Mithal has also been a Founder and Managing Partner of a technology development company, VP of Business Development/Operations for a media focused start-up company and worked for Booz & Company on projects in Asia, Latin America and Europe. Mr. Mithal holds an MBA from The Wharton School in Strategy and Finance, an MS in Computer Systems Engineering from Rensselaer Polytechnic Institute and a Bachelor of Electronic Engineering from the Western Australian Institute of Technology.



Sering JALLOW, Director, Water & Sanitation Department, African Water Facility, AfDB. Sering Jallow is a water engineer with over 30 years experience in various aspects of water sector development the world over. He worked for 15 years in The Gambia on projects covering water resources management, urban and rural water supply and sanitation in the Department of Water Resources and The Gambia Utilities Holding Corporation; he then spent two years with UNHABITAT in Kenya promoting sustainable urban water supply and sanitation, and solid waste management in Africa, Asia and Latin America. Sering has been with the African Development Bank since 1997, working for 14 years on projects designed to spur the development of the water sector in Africa. Sering rose to his current director position after serving as manager in the Water and Sanitation Department for five years, where he oversaw the Bank's water supply and sanitation activities in some 29 countries, in North, East and Southern Africa.



Victoria Rigby DELMON, Senior Counsel, Transport, Solid Waste, Water and PPP in the World Bank Legal Vice Presidency. Victoria is an advisory lawyer and provides advice on Public Private Partnerships (PPP) institutional and legal frameworks. She is a member of the World Bank's Global Experts Team on PPPs and one of the founding members of the WBG legal practitioners group on PPPs. Her recent projects in the water sector include advising on water utility reform projects in India and water sector reform in the Philippines. She has also been supporting the Water and Sanitation Program for small scale rural and semi-rural water providers in Africa and on amending model service provision agreements of the Kenya water regulator to encourage commercial finance. She brings over 19 years of legal experience working on infrastructure projects, having previously worked in the international law firm Freshfields Bruckhaus Deringer in London, Paris and Frankfurt and as in-house counsel for the utility Veolia Environnement where she worked extensively in South Asia as well as Europe on water and transport projects and water regulation. Victoria is an English lawyer, holds an MA in Law from Oxford University.



Vera SONGWE, World Bank, Country Director for Cape Verde, Gambia, Guinea Bissau, Mauritania and Senegal. Vera Songwe is a non-resident senior fellow at the Brookings Institute with the Global Economy and Development and Africa Growth Initiative. Vera Songwe was a Lead Economist at the World Bank and the Advisor to Dr. Ngozi Okonjo-Iweala, Managing Director who oversaw the World Bank Operations in the Africa, Europe and Central Asia and South Asia regions, as well as Human Resources. She is a member of the World Bank Group team that recently raised a historic US\$49.3 billion dollars in concessional financing for the low income countries of the World as part of the International Development Association (IDA) 16th replenishment. Prior to this, she worked in the East Asia and Pacific Region's -Poverty Reduction and Economic Management unit, as Country Sector Coordinator and Senior Economist for the Philippines, where she led the dialogue on macroeconomic, fiscal policy and governance issues. She has worked in Mongolia, Cambodia and Morocco managing different World Bank programs and dialogue. Prior to joining the Bank, Dr. Songwe was a Visiting Scholar at the University of Southern California and at the Federal Reserve Bank of Minneapolis, USA. She has published articles on governance, fiscal policy, agriculture and commodity price volatility and trade. Dr. Songwe holds a PhD. in Mathematical Economics from the Center for Operations Research & Econometrics from the Catholic University of Louvain in Belgium. She graduated from the University of Michigan, Ann Arbor with a BA in Economics and a BA Political Science.



Vipul BHAGAT brings substantial experience at IFC in the areas of investment & advisory services--with special emphasis on infrastructure and the financial sector. Currently, he is a senior manager in charge of Climate Business and Knowledge Management within IFC's Advisory Services in Public-Private Partnerships Department. Before that, he was IFC's manager responsible for launching and growing significantly the PPP Advisory Services for South Asia, based in India. Prior to that, he was IFC Country Manager for the Philippines and Thailand. Earlier, Bhagat was based in Hong Kong with responsibility for IFC's financial sector investments in the East Asia region where he played a key role in a number of major IFC restructurings and investments that made in the wake of the Asian financial crisis, especially in China, Indonesia, Korea, Philippines and Thailand.



Xavier MAITREROBERT is an economist and engineer (graduated from ENPC – Ecole Nationale des Ponts et Chaussées - and ENSAE – Ecole National de la Statistique et de l'Administration Economique – in France). He has been Senior Water Adviser within the team of water professionals of AquaFed, the International Federation of Private Water Operators, since the launch of this international organisation in 2005. After initial experience in the consulting industry (Arthur Andersen), he has more than 20 years of experience in the water industry as an operator /provider of water and sewerage services within the French framework of Private Sector Participation in water services provision (through delegated management contracts), as well as in the Anglo-Saxon framework based on economic regulation of water and sewerage services under the model of full divestiture.



Yolande DUHEM, Director West & Central Africa IFC. Yolande Duhem joined IFC in 1996 as an investment officer in the Latin American and Caribbean department. Ms. Duhem was IFC's Resident Representative for Central America and Panama, based in Guatemala City, Guatemala from September 1998 until December 2001. In April 2002, Ms. Duhem moved to Buenos Aires as Country Manager for Argentina, Chile, Paraguay and Uruguay and to lead of a multi-disciplinary team to handle the impact of the Argentine. In September 2008, Ms Duhem was appointed as Director for West and Central Africa, based in Dakar, Senegal. Prior to joining IFC, Ms. Duhem worked for seven years for JP Morgan in London, Brussels and New York. Other work experiences in Europe and in the USA include Banque Indosuez and IBM. Ms. Duhem holds an undergraduate degree in computer science, a graduate degree in economics and social sciences and an MBA from the "Université Notre Dame de la Paix" in Belgium.